

# 10th CEE Procurement and Supply Forum

## SPECIFIC BUYERS' NEEDS

**GARDENA Division - Husqvarna Group** is looking for:

- Strategic partners for the supply of electric / battery gardening products in Europe
- Long-term OEM/ODM cooperation, manufacturing electric / battery powered garden products, willing to manufacture products under the GARDENA brand
- Partners that are capable and interested in developing, manufacturing, testing, packing and shipping completely assembled and ready-to-sell electric / battery products
- Suppliers of domestic water pumps, for private households
- Experience in manufacturing completely assembled and packed electric / battery powered consumer goods
- Solid operation and warehousing capabilities, with English speaking staff for all contact windows to GARDENA.
- Dedicated resources in project management, product quality, manufacturing, R&D and sales. For joint development of GARDENA products.

Example products that are of interest and would be sourced from such OEM/ODM suppliers, completely assembled, tested and packed – ready to be sold:

- ✓ [Garden Pump 3000/4 | GARDENA](#)
- ✓ [Clear Water Submersible Pump 8200 | GARDENA](#)
- ✓ [SmallCut 300/23 | GARDENA](#)
- ✓ [Battery Hedge Trimmer PowerCut Li-40/60 without battery | GARDENA](#)
- ✓ [PowerMax Li-40/41 w/o battery | GARDENA](#)

**VS Vereinigte Spezialmöbelfabriken GmbH & Co. KG** is searching for:

- Suppliers who already have experience in the furniture industry
- Plywood moulded parts for furniture (beech plywood seat shells / seats and backrests (mainly A-quality surface veneer, not for upholstery)
- Wire bending parts for furniture (e.g. storage baskets for school desks, hooks,...), optionally with powder coated surface
- Upholstery companies for furniture (soft seats / upholstery of seat shells / lounge furniture /...)
- Plastic blow-moulded parts for furniture (PP-Material; plastic blow-moulded parts in the form of seats, backrests, seat shells for the furniture industry (part weight up to 4 kg)

**Hüppe GmbH:**

Searching for suppliers who can fulfill at least 3 of the following points and 1 with his partner:

- Production of plastic injection molded parts
- Production of zinc die-cast parts
- Chrome plating of plastic and zinc parts
- Assembly of different parts to obtain an assembly of parts

**Hansgrohe SE** is looking for:

- Suppliers that specialize in the material brass (turning shops that specialize exclusively in the processing of brass - portfolio share of brass >95% of company turnover)
- Suppliers that work with multi-spindle automatic lathes, which have a much higher output than standard machines
- Only the semi-finished product manufacturer (brass & bronze) could be interesting for a discussion

**HAZET- WERK** is looking for:

- **Plastics/ Injection Molding:** Tubs, like 197-50 [Link](#) or various injection-molded parts, e.g., Smart Case [Link](#) or the edge protection and work surface for their tool trolleys.



- **Sheet Metal Processing:** Tool Box 190L [Link](#) and Tool Trolley for Vigor [Link](#)
- **CNC Machining:** as cold-formed parts or hot-formed. This includes various custom parts, particularly related to article number 4937. [Link](#)
- **Forged Blanks:** as cold-formed parts or hot-formed. For example, blanks for their socket wrench program. [Link](#)
- **Wood:** custom one-way pallets and wooden panels for Vigor cabinet wall system. They offer the possibility to freely configure a workshop setup, where a wooden panel can also be added. These are beech multiplex panels, 500mm or 700mm deep, 40mm thick, and available in various lengths. Additionally, they must be lacquered on one or preferably both sides. [Link](#)